

Are you prepared to be challenged?

**DISCOVER**

Graduate opportunities

Samsung Graduate Programme  
#samsungemergingtalent | [samsung.com/uk/emergingtalent](https://samsung.com/uk/emergingtalent)

**SAMSUNG**

Discover Samsung. Inspire the world, create your future.



Did you know?

In 2016 Samsung launched the official **BBC micro:bit** app which gives young people the ability to code on the go from their mobile devices.



Samsung has partnered with **The Prince's Trust** in order to establish Digital Classrooms around the country, giving young people the opportunity to be **inspired by technology**.



Samsung is ranked 7th in the Interbrand 2015 **Best Global Brand** Report, meaning it is the world's 7th most valuable brand.



Samsung loves sport. We are proud sponsors of the **England rugby union** team. We have been proud sponsors of the **Olympic Games** since 1997 and we will also sponsor the 2018 **Winter Olympics in PyeongChang, South Korea**.



Samsung employees want to make a difference. In 2016 Samsung Graduates and Placement Students raised over **£10,000** taking part in various **fundraising activities for charity**.



Imagine working for a company that is passionate about its people...

At the heart of Samsung's DNA is the **pursuit of excellence** and bringing **innovation to everyone**, faster than anyone and we realise it's our people who really make this possible. We are relentless in our **ambition**, offering people opportunities and ways to express themselves. We believe **anything is possible** and are continuously looking for **dynamic people** to join us and share our vision.

Become a part of Samsung and realise your true potential

We do so much more, visit [samsungvillage.com](http://samsungvillage.com) to see for yourself.

Do you have what it takes to be one of the team?

### Driving for results

At the heart of our best people is a burning desire to overcome obstacles and deliver great results.

### Creative intelligence

Your drive is directed in the most effective way. Our people use different approaches, foster alternative ways of thinking and develop innovative breakthroughs to create engaging and stimulating work experiences.

### Navigating organisations

We understand our cultural nuances and how to navigate through them gaining an insight of how organisations respond under differing circumstances.

### Building the best teams

We understand, sustain and energise others in everything we do. We develop our skills and in turn the capability of Samsung.

### Inspiring others

Our people have the self confidence to communicate with conviction at the highest levels. We utilise our strength of character to inspire trust in others.

“

*We're looking for people who not only generate new ideas but also have a track record of successfully implementing them. We promise that your role will be both interesting and demanding and that you will be given learning opportunities and support from the business to hone your potential.*

**Richard Pibworth,**

Vice President, Human Resources - Europe

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## Our graduates

The Samsung Emerging Talent Graduate Programme gives you the exciting opportunity to become fully immersed in our business. You will be provided with a wealth of knowledge and understanding about Samsung and how the different business areas work together to be successful.

### The package

Not only will a graduate role allow you to develop and progress, it also comes with some great benefits, including:

- a competitive salary
- performance-related bi-annual bonuses
- a fantastic pension scheme
- £50 a month towards a range of health, money and lifestyle benefits
- 25 days holiday
- volunteering opportunities
- pound for pound matching on any charity fundraising activity

### Eligibility

We look for people who can not only generate new ideas, but who also have a track record of successfully implementing them. People who are capable of speculating how the world might look in one year, five years' and 10 years' time, and understand what it might take to get there. Those who wish to apply need a 2:1 or above in any discipline and must have graduated within the last 12 months of the programme starting in August 2017.

 [#samsungemergingtalent](#)

### Location, location, location

Our graduate opportunities are based at our offices in Chertsey, Surrey.

### Your development

Joining our Emerging Talent Graduate Programme here at Samsung means you will become part of an unrivalled professional development cohort that will enable you to shape your personal skillset ready for life in the working world. Over the two years you will have a full support network in place to enable you to be successful within your chosen business area, along with more formal development sessions, led by learning experts. This will give you a wide range of commercial experiences within our fast-paced environment and a platform to discover and develop to your full potential. Whether your role is on a rotational or fixed position, you can guarantee a first-class learning experience from one of the world's most recognisable brands.

### The programme will involve:

- » a packed induction week to introduce you to Samsung and other Emerging Talent colleagues
- » regular development sessions with your line manager and Human Resources (HR) representatives to ensure you keep on track and reach your potential
- » a variety of skills-based training sessions
- » and a buddy programme

## We have opportunities in the following teams:

### Sustainability & CSR

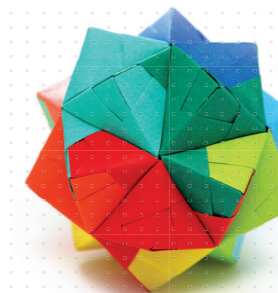
Samsung is affected by a vast range of employment laws, policies, and regulations. We also deal with constantly changing client demands from customers and stakeholders. You will assist with the development of sustainable strategies to address legal obligations and work with the product divisions to support the diverse needs of the business. As a member of this team, you will be helping deliver world-class programmes to ensure Samsung is at the forefront of the industry.

### Legal

Samsung's Legal teams provide crucial advice to some of our most specialised business areas, including Marketing, Sales and HR. Over the course of your time with us as a Paralegal, you will assist with non-disclosure agreements, product liability issues, marketing, and employment law, or on aspects such as competition law and data protection.

### Human Resources

People are at the heart of Samsung's success as a business. Our rotational HR graduate programme offers the opportunity to move around our Recruitment, Talent and Development, Reward and Generalist Business Partnering departments. As an HR graduate you will have the chance to make a real impact on the HR function, adding value throughout the whole organisation.



# We have opportunities in the following teams:

## Sales

Much of Samsung's success is down to our brilliant Sales Team. As a Sales graduate, you will be based in the field, which will allow you to travel across the UK winning clients and selling some of our most premium products. This offers fantastic prospects for those interested in becoming Area Sales Managers and National Account Managers.

## Marketing

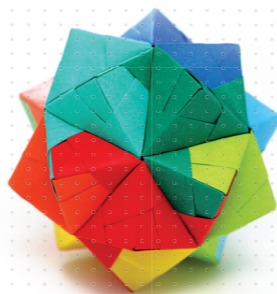
Marketing is at the very heart of our business and plays a key role in ensuring our customers can recognise and love our products. At Samsung we have numerous opportunities that will allow you to work on the projects that determine how we portray our diverse product range. During your rotations, you'll experience the different aspects of the marketing mix rotating around Digital, Channel, B2B and Brand.

## Facilities

Working closely with the Facilities team you will develop a real understanding of the whole business. You'll gain insight into all the areas of soft service management, ensuring we are getting the best deals from our suppliers. As a Facilities graduate, you will be a part of and manage projects from beginning to end, assisting with our contractors and our premises such as maintenance, security, catering, reception and health and safety.

## Finance

We offer graduate opportunities within our Commercial Finance or Tax & Audit departments. Both roles offer the opportunity to rotate around the specific functions of each programme. You will be given responsibility and valuable insights into how our Finance teams support the ongoing success of the business. As well as these roles being rotational, your development will be further enhanced by ensuring you have the support you need to study towards a professional qualification.



## Product Management

At Samsung we have an extremely diverse product range, across both B2B and consumer markets. As one of our Product Management graduates you will work in a variety of product areas, within our two largest divisions. You will have the opportunity to be involved in each stage of the product lifecycle, including product planning, forecasting and marketing.

## Supply Chain Management & Business Innovation

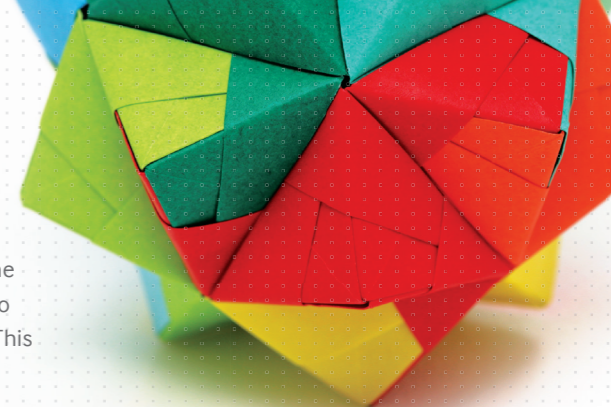
Our Supply Chain Management (SCM) and Business Innovation team is key to ensuring our customers receive the correct products, in the correct quantity, at the correct time. Without this team our products simply wouldn't reach our customers. As an SCM graduate you will help to ensure our delivery processes are efficient and cost-effective. These opportunities offer a real insight into what goes on behind the scenes and the journey our products go on from factory to customer.

## Network

The Samsung Network team organises the infrastructure for our B2B customers, who provide mobile networks to consumers. This role will have you assisting our technical experts and brilliant engineers as they manage projects to help our customers deliver some of the fastest mobile networks in the UK. As a graduate you will help guide projects that evaluate current network designs and upgrade programmes.

## Service Operations

At Samsung our Service Operations team provides support to a variety of business areas. As a Service Operations graduate you will be working on projects involving business development, operations support and customer experience. As a graduate this role will give you the chance to have a positive impact on both our business and our customers.



## Hear it from them



“ Samsung has given me the opportunity to rotate around the business in numerous Finance departments, facilitating learning development, business understanding and the ability to build my network to help further my career. The fast-paced nature of the company has meant I am always faced with different scenarios and increased responsibility.

Olivia, Finance



“ The Samsung Emerging Talent Graduate Programme provides a great grounding for learning as much as possible as quickly as you can. Getting involved in extra-curricular projects throughout the business not only builds your experience and your network, but also gives you the possibility to make a real impact on the business in a tangible way.

Tommy, Marketing



“ The skills, knowledge and experience I have gained working in the Home Appliance Product team at Samsung has been unbelievable. From day 1, I have been challenged to think outside of the box and make my mark on the 7th largest brand in the world. I am incredibly proud to be part of such an amazing company and progress to the highest levels possible.

Rebecca, Marketing



“ I first joined Samsung in 2014 as a Marketing Placement student. After working in such a fast paced environment, I learnt and achieved so much over my time with Samsung and felt well equipped to start my career in marketing. I am now on the 2-year Marketing Graduate Programme and I receive full visibility of the business and continue to take on new and exciting projects.

Lara, Marketing



## A selection of the benefits you could enjoy

### My Health

- Comprehensive dental and medical insurance
- Annual gym membership at 100s of gyms across the UK
- Wide-ranging healthcare cash plan
- Emergency critical illness cover
- Regular health assessments for you and your partner



### My Lifestyle

- Worldwide travel insurance covering winter sports
- Discounted shopping across more than 100 retailers and service providers
- Holiday buy and sell
- Huge employee discounts on amazing Samsung products



### My Money

- Superb gadget insurance
- Nutmeg ISA
- Great personal accident insurance
- Amazing pension: Samsung will contribute double what you put in



# Hints and tips

Samsung wants to support you throughout the entire Emerging Talent Graduate Programme application process. Here's some advice on how you can be successful...

## Step 1: CV and cover letter

You will need to email your CV and tailored cover letter to: [graduatesuk@samsung.com](mailto:graduatesuk@samsung.com) with the business area you'd like to apply for in the subject of the email.

- Ensure your CV is up to date and grammatically correct.
- Know your Samsung. Who are we and what do we do?
- Talk about yourself; what can you bring to the table and why do you want to work with us?

## Step 2: Online assessment

Time to complete our online aptitude tests. These will take 40 minutes to complete and will test your logical, verbal and numerical abilities.

- Don't rush and use all the time you have allocated.
- Read every question carefully before answering.
- Make sure you are somewhere you can concentrate, without distractions.

## Step 3: Virtual interview

Record and submit your virtual interview. For this step you will be asked a few competency based questions and you'll be given a short time frame in which to answer them. It's very straightforward and gives us the chance to find out more about you.

- Keep to the point of the questions – try not to go off topic.
- Use examples to back up your answers.
- Make use of the time allocation and use every second.

## Step 4: Assessment centres

Attend one of our assessment centres. This is a one-day event and will involve group and individual tasks as well as an interview. The day is not as daunting as you may think and is a great opportunity for you to learn about Samsung.

- Engage with the tasks and don't hold back. We want to hear your opinions.
- Use the time to question us. You need to discover if we're right for you as much as we need to find out if you're right for us. Enjoy the day. Talk to others there as it's a great chance to meet new people and network.

For more details about the application process, including further guidance, please visit our website [samsung.com/uk/emergingtalent](http://samsung.com/uk/emergingtalent)

# How to apply



Before you apply, why not take a look at our hints and tips page at [samsung.com/uk/emergingtalent](http://samsung.com/uk/emergingtalent)

**We are now accepting applications. The closing date for all applications is 24 February 2017.**

# Inspire the world, create your future

To learn more about the Samsung Emerging Talent Graduate Programme, please visit [samsung.com/uk/emergingtalent](https://samsung.com/uk/emergingtalent)  
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