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BENTLEY & BENTLEY

- Residential Property -

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Building new ways of working

Dan Bentley, Director of Bentley & Bentley, tells us how mobile technology helps him run his business and still make time for family.

Dan is a director at Bentley & Bentley,

a family-owned building firm that specialises in new-builds, refurbishments and land investment.

He spends his days moving from site to site, staying connected with customers and contractors, and dealing with accounts, quotes and invoices on-the-go. Plus, he manages it all from his Samsung Galaxy Note Series phone.





From handbook to handheld

Dan's father originally started the business over 40 years ago.

Since those days, when everything had to be written down, technology now plays a bigger part in running the business. From planning his route on Google Maps to answering technical questions from clients and contractors on the move, Dan's Galaxy Note helps him stay productive, wherever he is.



"I've got the ability to work in my car, when I'm on site and during every part of the build process," he says.



A useful set of tools

The generous 6.8" screen on Dan's Note has transformed the way he works.



"I used to use my phone for just calls and texts. Maybe a little basic web browsing. Now, I can run my whole business from it."

For instance, Dan can take detailed photos on the phone's powerful camera, then annotate them using the S Pen. **"Because of the larger screen,"** he says, **"I can zoom in and get a clearer visual around some of the technical detail of the build."**

Another handy feature is the preloaded Quick Measure app. It provides instant measurements with minimum effort, meaning Dan can scope out projects on the spot. And better still, he can do it discretely. **"Client's used to like sneaking a glance at my laptop screen when I was preparing quotes. They can't do that with the phone."**





Palm to PC

When Dan's back in the office, things are just as easy.

He doesn't need to spend time switching between devices, transferring files or syncing his accounts. With the Note and Microsoft **Office 365**, it all happens seamlessly.



Dan can move from the palm of his hand to his PC screen almost instantly. **"I plug into the larger screen via Samsung DeX. I take all the notes, photos and plans to work through a pricing system which can be converted into a contract or quotation. I really love that continuity of experience."**



With everything now in one place and backed up to the cloud, Dan gets complete peace of mind. **"It was always a worry taking my laptop on site, because all my work was saved on it or an external hard drive,"** Dan says. **"If my laptop got damaged, I could lose it all."**

There are real cost savings too. **"Because I only need one device, I haven't had to pay out for the latest tablet and laptop as well,"** says Dan. He's also reassured that should he want to upgrade his phone, it's a very simple process to switch over. **"Any element of fear I had about switching devices has gone."**



Samsung DeX enables dual input into one device to offer a seamless experience

Business mobility with Microsoft

Together, the Note's business-friendly features and Microsoft Office 365's unbeatable functionality are a winning combination for Dan.



"The Note's allowed me total freedom and flexibility to manage my day. What used to be on my laptop and in my office is on my phone now," says Dan.

From plans and technical specifications to material costs, Dan can easily access all the information he needs on his phone. Dan uses Microsoft Office 365 Business Premium subscription to get access to the latest Office apps (with all his work syncing back to the cloud)*. Now, Dan can access and update contracts, quotes or Excel spreadsheets wherever he is. **"I can even use the S Pen to sign documents on my phone without having to travel back to the office. That has saved so much time and changed the way I work."**





Keeping the money moving

Smooth cash flow is essential for Dan's business.

He needs to stay on top of finances, pay contractors and purchase supplies to keep projects moving.



This is all made easier with the Note. **"I use Xero to manage my business finances and I log on via my phone to check the accounts and payments,"** says Dan. **"I also log on to my banking app to make payments instantly whilst in the merchants, online or on site."**



Safety first

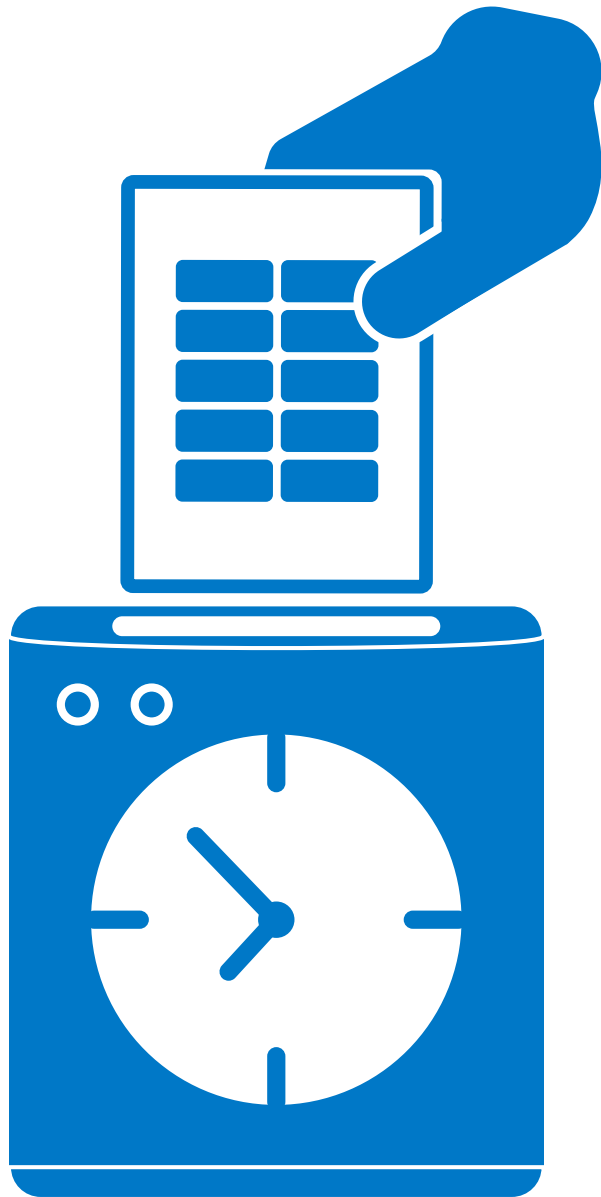
Managing finances and confidential documents on-the-go means mobile security is a big concern for Dan.

But with his Note backed up by Samsung Knox defence-grade security, he feels totally protected running his business from his phone.



He enjoys the feeling of security he gets, especially when using Secure Folder to keep apps and files protected. **"I don't need to question it because everything is locked through the phone at a number of levels of security—via face recognition or fingerprint ID. Nobody can pick up my phone and access files without those personal details."**





Clocking on and clocking off

It's not just Dan's working day that's made easier by his Note.

The dual SIM helps him achieve a better work/life balance, making more time for his family.



"I can have one telephone number for business," he says, "and then another one for my personal life. So, I can turn off the business side after business hours." And for family man Dan, that truly is an invaluable benefit.

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Dan uses the following Samsung devices

Premium device: Galaxy **Note**

Rugged device: Galaxy **Tab Active**

Monitor: **J890 Curved High Resolution Monitor**

**See how Samsung mobile technology can help
your business at www.samsung.com/uk/business**

Samsung, in partnership with Microsoft

*Office 365. It's the tools you need. Be more creative and achieve what matters with Outlook, OneDrive, Word, Excel, PowerPoint, OneNote and more....And it's always up to date. With an Office 365 Business Premium subscription, you get the latest Office apps—both the desktop and online versions—and updates when they're released**

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