# SAMSUNG VISUAL DISPLAY & DIGITAL APPLIANCES

Investor Presentation 2023

# **BUSINESS UPDATE**

Contents

MARKET OPPORTUNITIES

SAMSUNG STRATEGY

**KEY TAKEAWAYS** 

# CONSUMER ELECTRONICS OVERVIEW

Strong Financial Performance with Full range of Product Portfolio

FY 2022 Net Revenue

**Product Portfolio** 

59.9tn

VISUAL 56%

HOME APPLIANCES 44%

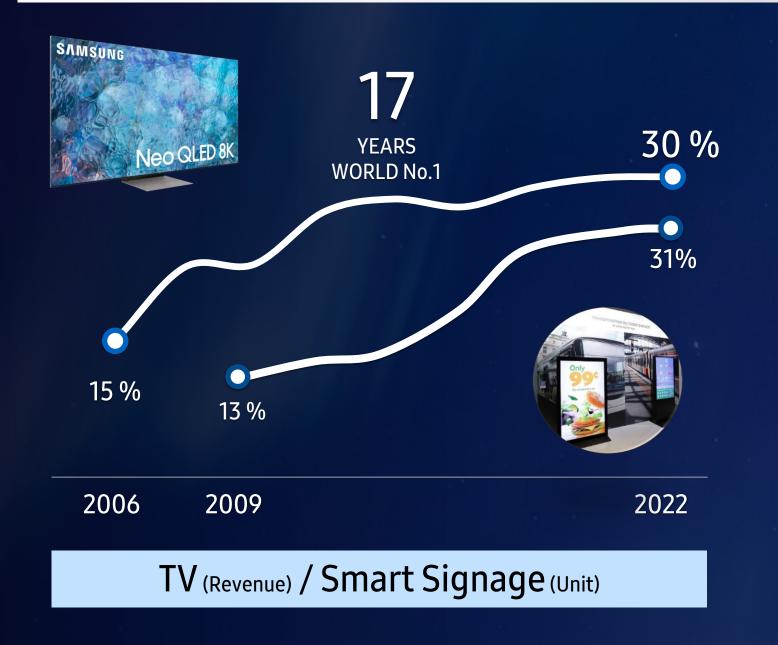


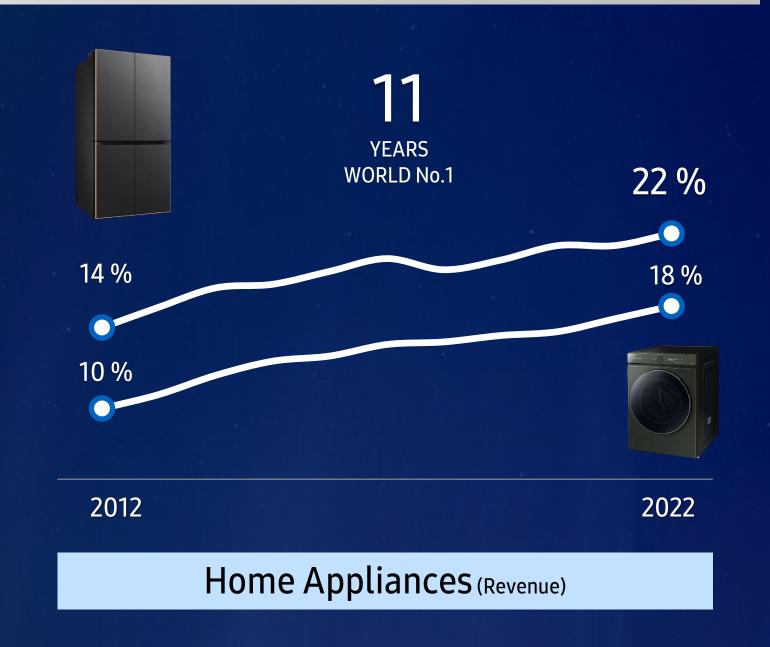


# MARKET LEADERSHIP

Global No.1 TV for 17 consecutive years. No.1 Ref. for 11 consecutive years

### **Global Market Share**





# PRODUCT SUPERIORITY

Outstanding design and engineering in products

### Honored at CES 2023 Innovation Awards









# PRODUCT SUPERIORITY

# Leading technology innovation

### Honored at



### **CES 2023 Innovation Awards**



Bespoke Laundry Hub



Bespoke AI Washer/Dryer



Dacor 48" Gas Range



Dacor 24" Wall Oven



Bespoke Jet



Bespoke Water Purifier



Smart Mask



SmartThings Energy

# Honored at



# iF Design Awards 2022



Bespoke Refrigerator



ke Grande AI 2.0 ator Washer & Dryer



Bespoke AirDresser



Bespoke Jet



Bespoke Dishwasher



Bespoke Qooker



Bespoke ShoeDresser



Bespoke Water Purifier

Contents

**BUSINESS UPDATE** 

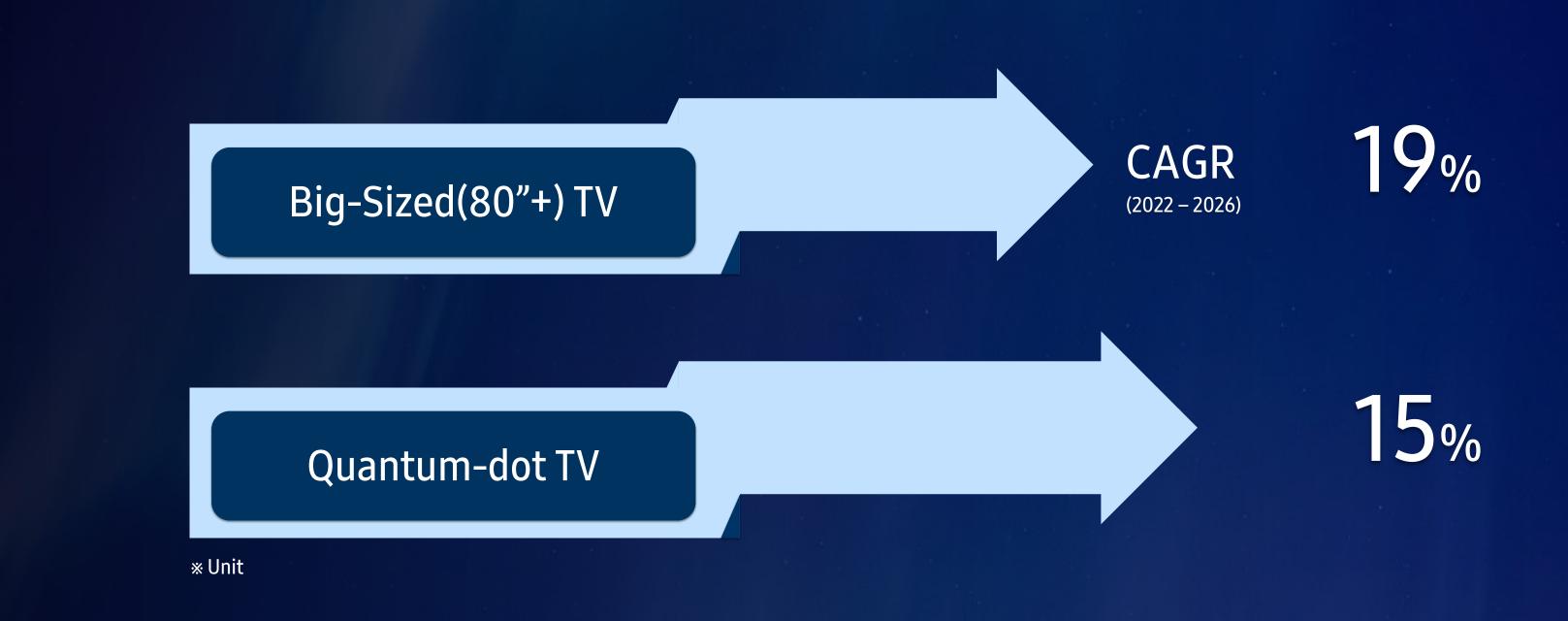
MARKET OPPORTUNITIES

SAMSUNG STRATEGY

**KEY TAKEAWAYS** 

# OPPORTUNITIES

Rapid growth expectation in Big-sized/QLED TV



# OPPORTUNITIES

High growth expectation in Smart Signage



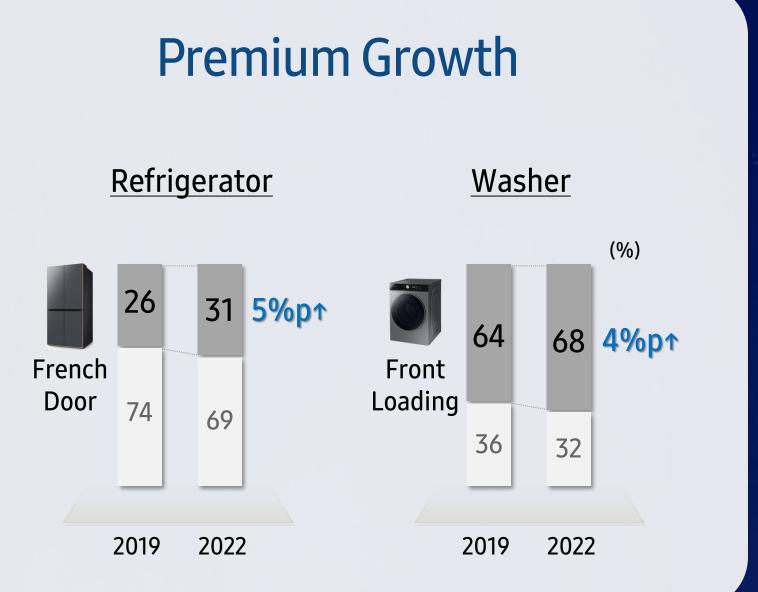


\* Revenue

# OPPORTUNITIES

Strong growth in premium market





Contents

**BUSINESS UPDATE** 

MARKET OPPORTUNITIES

SAMSUNG STRATEGY

**KEY TAKEAWAYS** 

# PREMIUM LEADERSHIP

Deliver new innovation story of picture, sound and new experiences

### MICRO LED



Best-in-class picture quality & enhanced usability that come in different sizes

### Neo QLED 8K



More detailed 8K resolution with AI neural networks & spectacular surround sound

# LIFESTYLE SCREEN

### Diverse portfolio of screens, each designed to fit individual needs



The Freestyle Unexpected joy, everywhere



The Frame Make your own TV



The Sero Mobile entertainment better on TV



The Terrace Samsung QLED experience, now outdoors



The Serif Unconditionally beautiful



The Premiere Launch your private cinema in 8K triple laser

# USER EXPERIENCE INNOVATION

Smart home with seamless connectivity & ultimate entertainment

Home like Never Before



Samsung TV Plus gives
viewers instant access to
top news, sports, entertainment
for 100% free



Samsung Gaming Hub is the new home for gaming on your Samsung smart TV.
Instantly play the popular games from Xbox and more top streaming services



With built-in SmartThings IoT,
Samsung TV will allow users
to connect, view and control
smart devices right from TV screen

# B2B BUSINESS EXPANSION

Provide innovative products to meet and exceed customer expectations

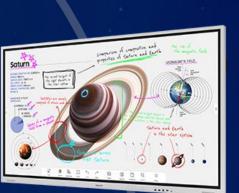


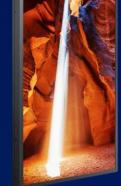
Premium LED Signage 'The Wall'



Media production & Design centers







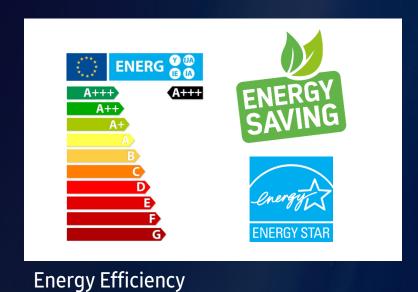
Interactive & Outdoor Signage



Education/Corporate & Retail/F&B

# GOING GREEN

### Eco-Friendly initiative towards a better tomorrow











**Recycled Material** 



Eco-Packages



SolarCell Remote

# PREMIUM LEADERSHIP

Create market with innovative products

### **BESPOKE HOME**

Customizable Solution for New Ways of Living

### **BESPOKE Infinite Line**

Premium Kitchen Suite





# LIFESTYLE SOLUTION

For seamless customer experience in kitchen, living and air care

Smart Kitchen



**Living Care** 



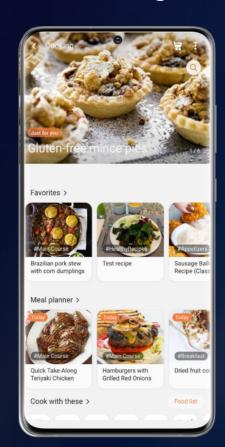
Air Care



# USER EXPERIENCE INNOVATION

# Create user benefits with SmartThings Home services

### Cooking



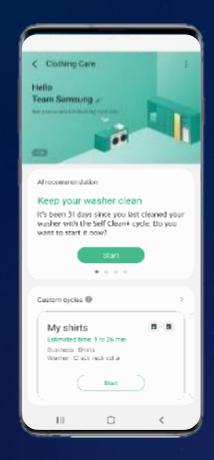
Recommend personalized recipes based on preferences

### **Energy Saving**



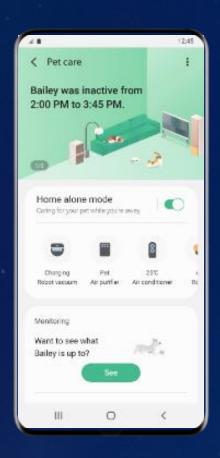
Monitor and manage energy use, And alert for energy saving tips

### **Clothing Care**



Recommend for the best cycle based on soil level and fabric type

### Pet Care



Create the best environment for the pet like turning on the lights, TV or vacuum

### Air Care



Monitor the air quality in home and suggest care when quality drops

### Home Care



Get AI diagnostics and solutions when something occurs

# B2B BUSINESS EXPANSION

Provide custom solutions with full package

## Builder



# System AC



### Built-in



Contents

**BUSINESS UPDATE** 

MARKET OPPORTUNITIES

SAMSUNG STRATEGY

**KEY TAKEAWAYS** 

# Offer unparalleled customer experience by improving the quality of life through innovative products

# THANKYOU