## SAMSUNG





Samsung B2B Integrated Offering



#### **Content Delivery**

## Effective promotion

Maximize store sales with smart signage and convenient content management tool

1 Outdoor Signage

4 VXT

2 Indoor Signage

3 e-Paper

#### **Delicate Service**

## Comprehensive space management

Create a comfortable environment and deliver exquisite service that can dramatically increase customer satisfaction with the space

1 AirDresser

4 Oxygen Generator

2 WindFree™ 4-Way Cassette

3 BESPOKE Cube™ Air Purifier

#### **Convenient & Cost Effective**

## Staffless system

Reduce staffing costs with customer-focused contact-less services

- 1 Self-ordering Kiosk
- 2 Table Order Tablet
- 3 BESPOKE Jet Bot Combo™ Al Steam
- 5 Cooking Collaborative Robot

#### Integration

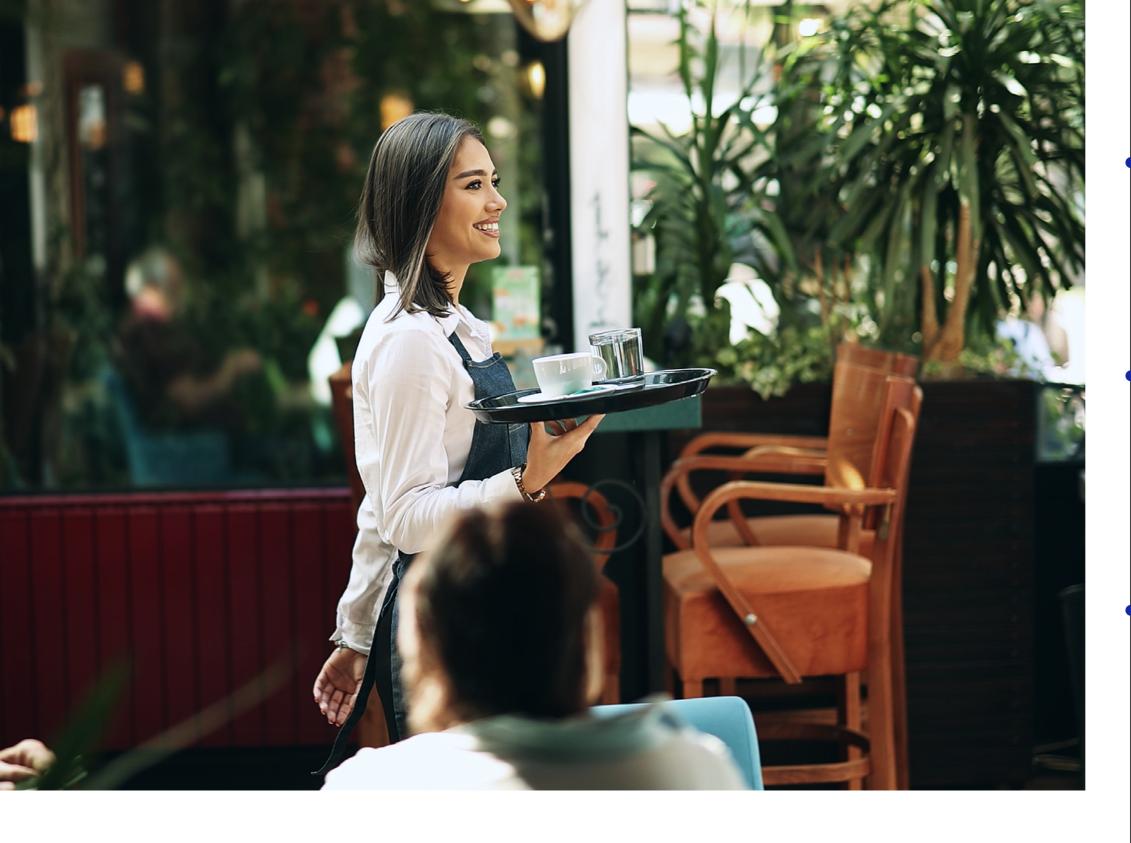
## Integrated remote management

Utilize innovative storage solutions that offer remote management capabilities

- 1 Cold Chain
- 2 Commercial Refrigerator/Freezer
- 3 SmartThings Pro

4 Intelligent Security Camera

- Seit-ordering klosk
- 4 Commercial Cleaning Robots



# Shape the future of F&B

## Samsung B2B Integrated Offering

Elevate customer satisfaction, maximize operational efficiency, and foster a healthy dining culture. Our advanced systems streamline your services and create a pristine environment, optimizing your F&B operations.

## **Effective Promotion**

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## Staffless System

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## Comprehensive Space Management

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## Integrated Remote Management

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#### Outdoor Signage

### Delivering clear information in any environment

- · Ensures constant visibility day and night
- · Withstands various outdoor conditions through waterproof, moisture-proof, and dust-resistant functions

#### Indoor Signage

## **Providing Effective Information**

- · Enables customers to swiftly explore the menu and make informed choices
- · Assures business efficiency by delivering necessary information

#### e-Paper

### Combining practicality with eco-friendliness

- · Operates with ultra-low power consumption, displaying static images for over 200 days with one daily setting
- · Adapts easily to confined spaces without requiring additional installation accessories

<sup>\*</sup>Images are for illustrative purpose only and may contain services that are not yet available.

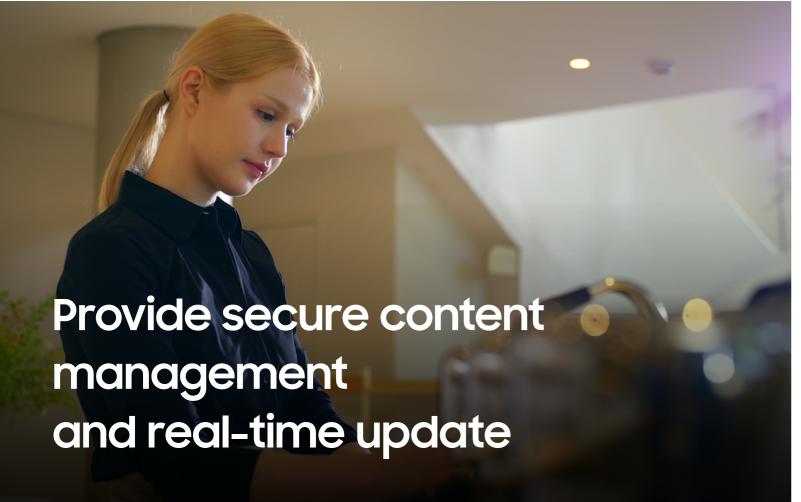
<sup>\*</sup>All functions are subject to software updates, as applicable.

<sup>\*</sup>Availability may vary by country, region, service provider, network environment, or device, and may change without notice.

<sup>\*</sup>Images shown are for illustration purposes only and may vary according to real usage







#### VXT (Visual experience Transformation)

### **Supporting RMS for Knox security**

- · Digital Signage boosts sales, increases brand recall, and enhances customer experiences
- Samsung VXT, cloud based digital signage software solution makes it easy for everyone to reap the benefits

# Ensuring reliable screen operation and offering pre-management options

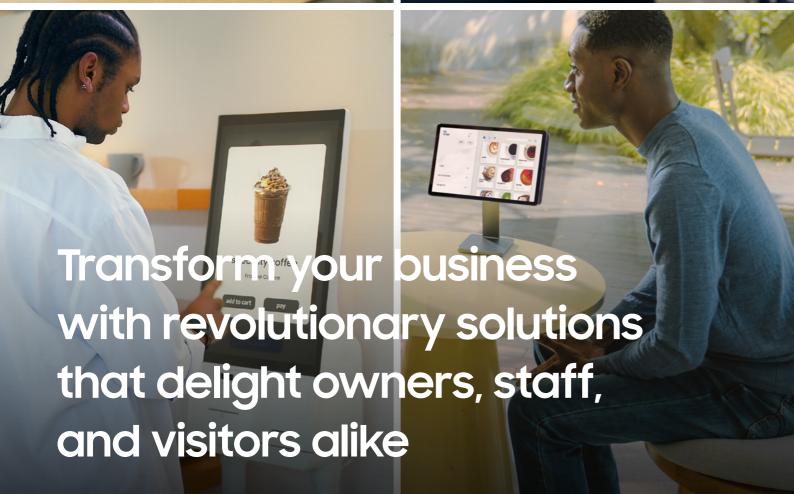
· VXT enables seamless content and remote display management within a single secure platform

## Easily update for important information

- · Offers easy scheduling and content production options for untrained staff
- · Provides notifications and updates for important information across various environments







#### Self-ordering Kiosk

## Elevating customer experience & efficiency of operation

- Offers versatile installation options including stand-alone, countertop, and wall-mounted configurations with compact sizing
- Significantly decreases order processing time and labor costs compared to traditional in-person ordering, with one kiosk typically replacing two to three employees
- · Provides intelligent up-selling and cross-selling suggestions to boost overall sales

#### **Table Order Tablet**

#### Simplifying dining experiences

- · Enables customers to place orders directly from their table
- · Minimizes order errors and omissions, enhancing customer satisfaction
- · Reducing ordering time, enhancing overall restaurant efficiency and alleviating burden on staff

<sup>\*</sup>Images shown are for illustration purposes only.

<sup>\*</sup>Embedded processors may vary depending on the model.

<sup>\*</sup>Appearance and specifications may change without notice.





#### BESPOKE Jet Bot Combo™ Al Steam

### Delivering smart, thorough cleaning

- · Vacuums dust and debris using a robust digital inverter motor and a tangle-free brush
- · Removes stubborn stains using powerful rotating mops
- · Enables targeted cleaning through spatial recognition with five built-in sensors

#### **Commercial Cleaning Robots**

## Reducing maintenance time and effort

- · Allows scheduled cleaning to free up staff resources
- Automates cleaning completely with supported water supply and drainage, and provides detergent dilution

#### **Cooking Collaborative Robot**

## Assisting with precision and efficiency

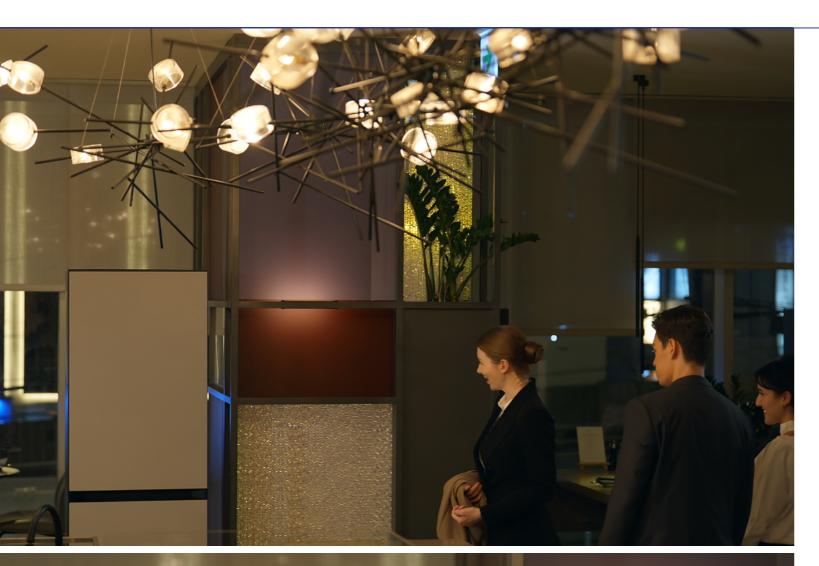
- · Reduces mass production resources by automating repetitive tasks
- · Ensures high-quality output through consistent accuracy
- · Serving Robot : Provides quick, contactless service through automated ordering
- · Smart Barista Robot : Serves expert-level premium coffee
- · Noodle Robot : Performs repetitive noodle cooking tasks accurately and quickly using joint robots
- · Frying Robot: Ensures consistent quality of cooked food and maintains safety for workers

<sup>\*</sup>Images shown are for illustration purposes only and may vary according to real usage

<sup>\*</sup>Availability may vary by country, region, service provider, network environment, or device, and may change without notice.

<sup>\*</sup>Carpets over 5mm in height are recognized, while in absence of any carpet, it operates under default cleaning mode.

<sup>\*</sup>Space recognition technology may be influenced by the shape of the object and its surrounding environment





#### **AirDresser**

## Facilitating bulk care courses for employee convenience

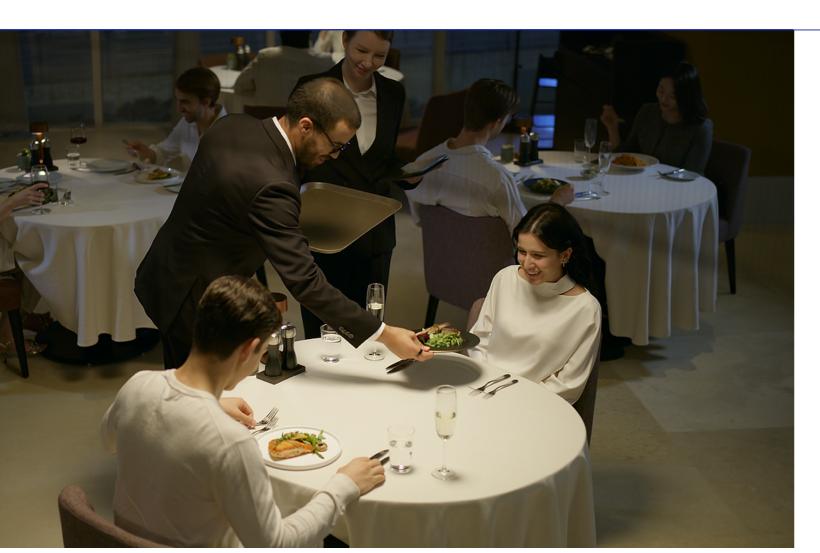
- · Manages up to 9 garments at once for sterilization and deodorization
- · Removes 10 types of viruses, including coronavirus, influenza A, and adenovirus
- · Kills 9 types of bacterias, including Staphylococcus aureus and E. coli
- · Eliminates pollen and perchloroethylene particles

## Providing delicate customer service

- · Features a modern design suitable for any space
- · Keeps customers' clothes clean and safe while they enjoy their food

<sup>\*</sup>Results are from preclinical laboratory at College of Pharmacy, Korea University and may vary depending on actual usage environment.

<sup>\*</sup>Test results are verified by international certification agency Intertek and may vary depending on actual usage environment.





WindFree™ 4-Way Cassette

#### Delivering cool comfort without cold drafts

- · Maintains a cool room environment without direct wind exposure with WindFree™ 4-Way Cassette
- · Cools large spaces quickly and evenly using long-range airflow of up to 8 meters

\*Based on the WindFree™ 1-Way model.

**BESPOKE Cube™Air Purifier** 

#### Ensuring a dust-free environment

- · Removes ultra-fine particles with a washable dust collection filter
- · Eliminates odors using a photocatalytic deodorization filter
- Sterilizes fans with UV LED technology

**Oxygen Generator** 

#### Creating a fresh atmosphere

· Comprehensive Space Management - maintains forest-like oxygen levels

**AV System** 

#### Customizing ambiance with space-specific AV solutions

- Creates distinctive atmospheres in various areas including dining spaces, restrooms, bars, patios, and exteriors
- · Tailors audiovisual experiences to enhance each unique environment

#### Enhancing entertainment through integrated AV control

- Offers cutting-edge entertainment solutions by combining HARMAN's audio, video, and lighting control technologies
- · Delivers a synaesthetic experience that captivates visitors

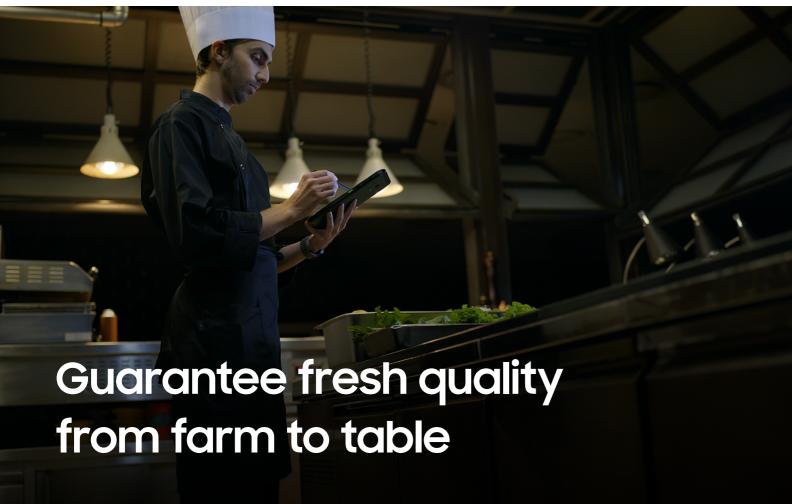
<sup>\*</sup>Availability may vary by country, region, service provider, or device. Please contact your regional sales manager for more details.

<sup>\*</sup>The American Śociety of Heating, Refrigerating, and Air-Conditioning Engineers (AŚHRAE) defines "still air" (as in WindFree™ Air Conditioner) as air movement lower than 0.15 m/s, with no cold drafts.

<sup>\*</sup>Images shown are for illustration purposes only and may vary according to real usage







#### Cold Chain

## Delivering high efficiency and quiet operation

- Utilizes highly efficient inverter compressor and BLDC fan motor for powerful refrigeration and quiet performance
- Maintains stable refrigeration performance above 80% even in extreme heat, up to 48°C, in the cold chain

## Providing complete customized solutions

- · Offers product design and customization support for any store layout or interior concept
- · Enables tailored installation to fit diverse environments

## Integrating management with SmartThings Pro

- · Allows integrated remote control of cold chain systems and air conditioning units
- · Facilitates easy control via dashboard with detailed operational reporting

#### Commercial Refrigerator/Freezer

#### Ensuring uniform refrigeration for large-scale storage

- · Employs forced circulation to maintain even internal temperature throughout the refrigerator
- · Accommodates storage of large quantities of food items efficiently
- · Maintains consistent internal temperature and rapid recovery after frequent use
- · Incorporates door open sensors for freshness monitoring via SmartThings

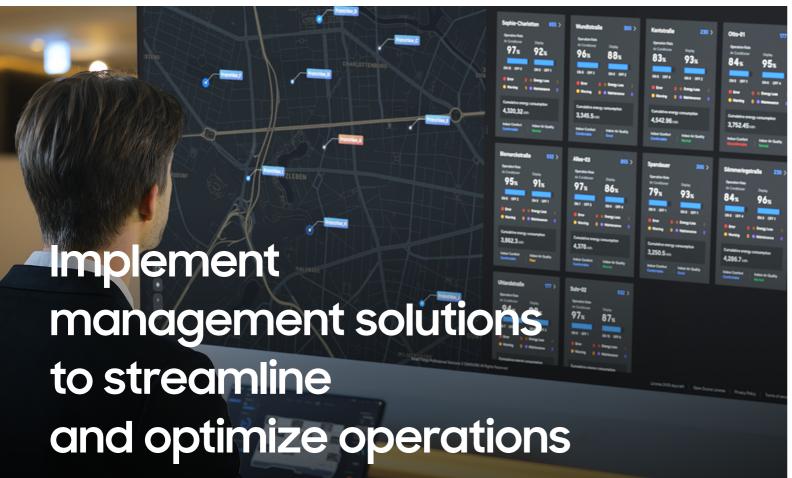
#### Cold Chain

- \*Images in this proposal are simulated for illustrative purposes.
- \*Test Standard: KS B 6333: 2007 (outdoor dry bulb temperature: 48°C, evaporation temperature: -10°C, suction temperature: 18°C, pipe length: 7.5 m, head: 0 m)
- \*This is our company's noise measurement test standard. In Quiet Mode 3, noise is reduced by 8 dB for 2 horsepower, 9 dB for 3 and 4 horsepower, and 10 dB for 5 horsepower, compared to the rated value.
- \*The maximum reduction of 9 dB applies to products with a capacity of 3 to 5 horsepower, though actual noise levels may vary depending on capacity and usage environment.
- \*Local controllers (display remote control) enable easy field operation.
- \*Availability may vary by country, region, service provider, network environment, or device and is subject to change without notice

#### Commercial Refrigerator/Freeze

- \*The Images shown are for illustrative purposes only.
- \*The energy efficiency grade may change due to updates in energy efficiency standards or performance improvements.





#### SmartThings Pro

# Franchise Remote Management : Optimizing store operations through IoT integration

- Integrates and manages F&B-specific devices, including cold chain showcases for food storage and air conditioning systems
- · Automates daily routines with presets for store opening, closing, and security

## Maximizing energy efficiency

- · Maximizes energy efficiency in spaces by utilizing customized energy saving algorithms
- Schedule-based Power Consumption Prediction: Shows predicted power consumption when schedule is not applied
- Energy Consumption Distribution: Provides a function to manage energy consumption and cost for each device's energy usage by linking the energy meter
- Flex Pre-cooling/Pre-Heating: Sets a schedule to reach the target temperature at a specific time

#### Intelligent Security Camera

### **Enhancing security with intelligent insights**

- · Analyzes in-store customer movement to air conditioning and light settings
- · Offers integrated search and monitoring options by object, time or movement
- Implements advanced video monitoring and intelligent integrated control for seamless and efficient management

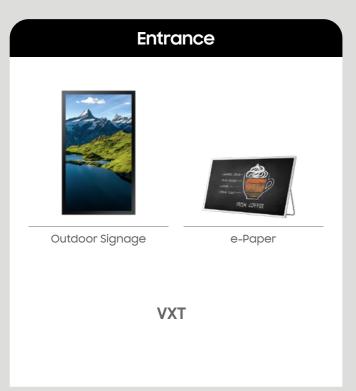
#### SmartThings Pr

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- \*Availability may vary by country, region, service provider, network environment, or device, and may change without notice.
- \*Effect of energy saving algorithm may vary depending on the actual use environment.

#### Intelligent Security Camer

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- \*Contact your regional sales manager for more details.
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# F&B Solution Map

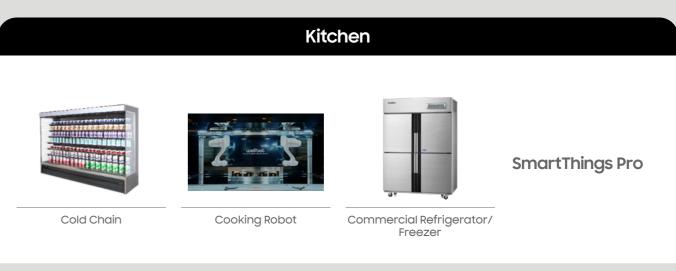












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