

**SAMSUNG**

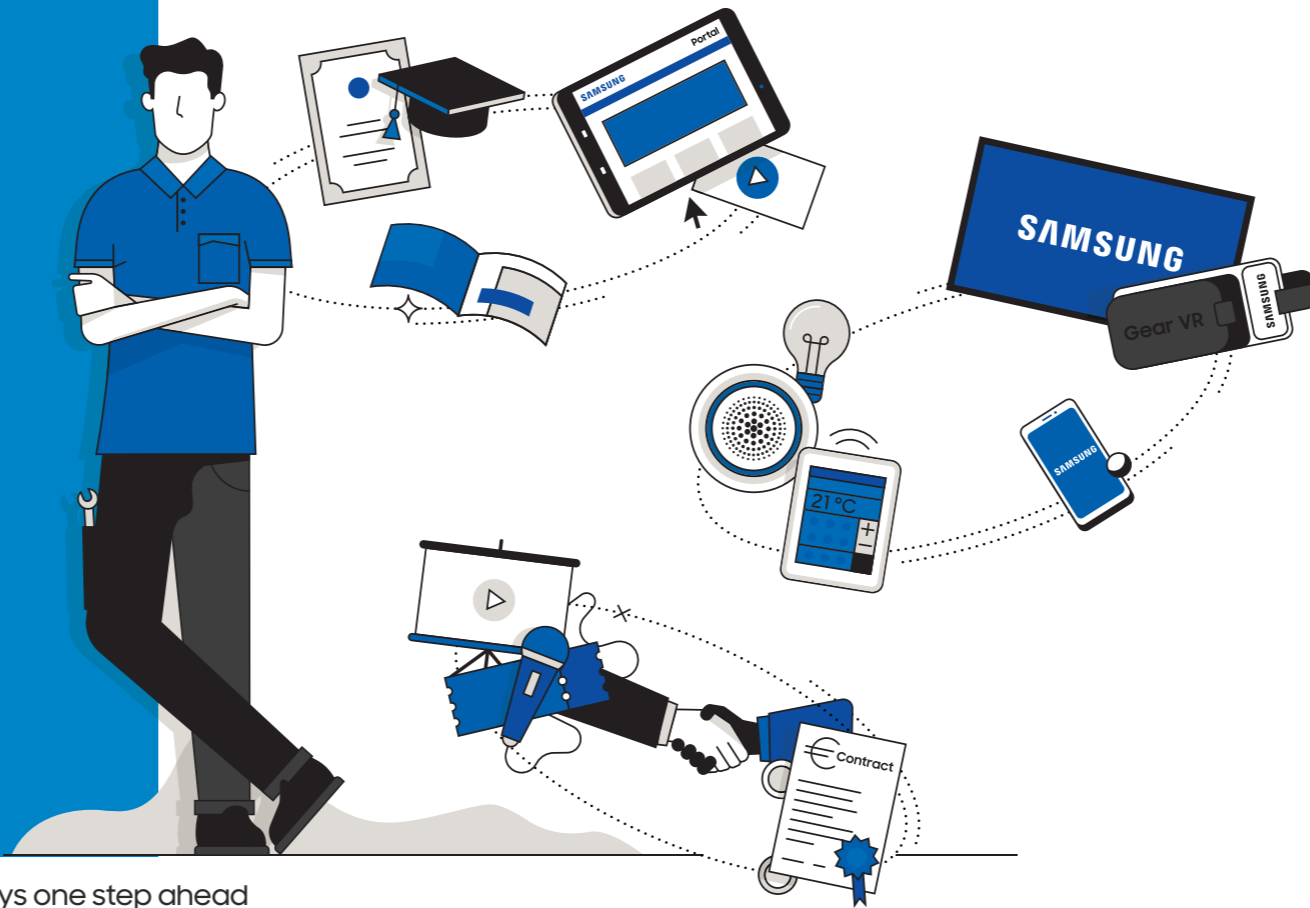
**Climate Solutions**



**You already do  
the impossible**

Now we can help you do even more

Being a Samsung installer is about more than just putting in an air conditioner.



• A job well done • What suits you best • Always one step ahead

It is about the day running smoothly from start to finish. It is having the knowledge and support to fix things when there is an issue. It is providing solutions that improve your customers' lives and the efficiency of your company, building a sustainable business for the future, and being supported by an innovative brand you can trust that offers more than high-quality climate systems.

**That is where we come in.**

Samsung is a partner that is committed to helping you ensure smooth daily operations. We remove unnecessary obstacles, enabling you to take your climate business to the next level. Our reputation for technology and innovation combined with our quality climate systems will give you the confidence to close that deal each and every time. As a partner, you also have access to a wide range of training courses, marketing materials, practical advice and ongoing support.

**With the tools you need to consistently deliver the best results, you can trust Samsung to help you do even more.**



## A job well done

**As one of Samsung's registered Climate Solutions partners, you have everything you need to consistently deliver the best results.**

Our multi-channel support and education means we are only one call or click away – whether you are speaking to someone at our helpdesk, accessing the benefits of our Partner Portal, or receiving hands-on coaching at one of our training centres.

All the information you need is provided through our online Partner Portal, an easy-access platform where you can subscribe to training, find technical product information, access marketing materials and access the online portal, where you can order affordable spare parts.

The ordering process is simple, making it easy to identify the spare parts you need and see which are in stock.

We know you have a tight schedule and no time to waste. We let you choose when and where you need our products delivered, supporting you in keeping your projects on track.

Our selection software packages give you the tools to design and carry out any kind of installation. Just select the right product configuration for the right job and you will be ready to go.

Receive hands-on coaching at one of our training centres.



Our selection software packages give you the tools to design any kind of installation.



## What suits you best

**When you partner with Samsung, we do not change how you do business. We help you grow your business your way.**

Tell us about yourself. Your challenges, your successes, your goals and how you work. The better we know you, the more we can optimise our own way of working to best fit your situation, and to prepare you for commercial success.

As a Samsung partner, we also invite you to exclusive events where you can learn how to optimise your business while experiencing Samsung's hospitality.

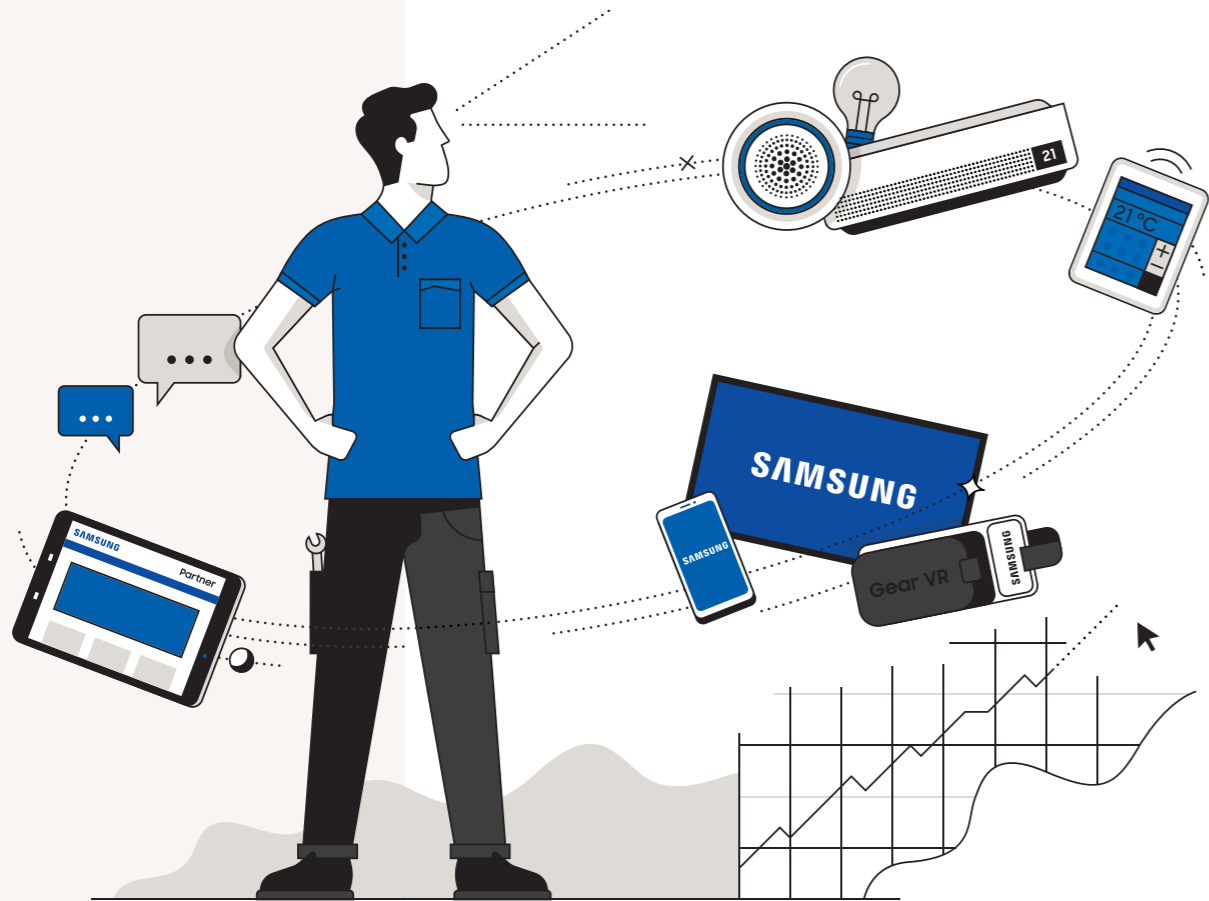
You are the expert. That is why we regularly reach out to get your feedback, and learn about your needs and requirements. And you can contact our experts anytime to answer your questions, help you deal with challenges and meet with you face to face.

With special offers, direct communication, agreements that best suit your business, and access to a wide range of marketing materials, a partnership with Samsung will give you everything that you need to land your clients' business.

Take part in our exclusive events and experience Samsung's hospitality.



As an equal partner, we optimise our way of working to best fit your situation.



## Always one step ahead

**We know it can be difficult to balance running your installation business with a sales role, but we can help you smoothly transition your services for profitable and sustainable growth.**

Our innovative solutions empower you to stand out in a competitive market. With our outstanding heating and cooling systems, you will have the confidence to guarantee your customers year-round comfort.

We offer intelligent controls and new developments for the Internet of Things, as well as award-winning products like the Wind-Free™ and 360 Cassette range.

Your insights and feedback enable us to continuously improve and to give direction to future innovations, all in the benefit of you and your customers.

We also work with you to empower you to create new business opportunities that include related Samsung products and technologies.

A partnership with Samsung enables you to create sustainable profit, so you can always stay one step ahead.

Our innovative solutions empower you to stand out in a competitive market.



Access all relevant information through our Partner Portal: [partnerhub.samsung.com/climate](https://partnerhub.samsung.com/climate)



# SAMSUNG

[www.samsung.com/climate](http://www.samsung.com/climate)

Copyright © 2018 Samsung Electronics Air Conditioner Europe B.V. All rights reserved. Samsung is a registered trademark of Samsung Electronics Co., Ltd. Specifications and designs are subject to change without notice and may include preliminary information. Non-metric weights and measurements are approximate. All data was deemed correct at the time of creation. Samsung is not liable for errors or omissions. Certain images may be digitally altered. All brand, product, service names and logos are trademarks and/or registered trademarks of their respective owners and are hereby recognised and acknowledged.

**Samsung Electronics Air Conditioner Europe B.V.**

Evert van de Beekstraat 310, 1118 CX Schiphol  
P.O. Box 75810, 1118 ZZ Schiphol  
Netherlands